

## Alboran's Networked Energy Consulting Firms

**Accenture** - Accenture's Energy group has been a part of the industry for many years. Its experience spans the entire value chain, including upstream, downstream, oil service and pipeline companies. Accenture collaborates with leading energy companies to help them meet competitive challenges — and shape solutions that advance their journey to high performance.

[www.accenture.com](http://www.accenture.com)

**Arthur D. Little** - Arthur D. Little has worked with all the world's major oil and gas companies in areas including upstream oil and gas, downstream refining and distribution, gas and power, and transportation. Among the firm's clients are the global energy companies, investors, law firms and policy makers. ADL employs industry specialists and professionals with first hand knowledge and experience in the oil and gas industry.

[www.adl.com](http://www.adl.com)

**A.T. Kearney** - With 350 consultants specializing in utilities - which includes electricity, gas, water, multi-utilities and technical service providers in every global segment, as well as in local markets - A.T. Kearney has the deep industry experience to deliver its clients with a broad range of innovative strategic and operational solutions.

[www.atkearney.com](http://www.atkearney.com)

**Bain & Company** - Bain's corporate strategy projects include portfolio optimization-informed by Bain's proprietary insights on the breakdown of the energy value chain-and classic Bain strategy cases for a deregulating sector. Bain's utilities clients include electricity or nuclear power companies, gas companies, large utility conglomerates, water utilities, gas distribution companies and e-business exchanges.

[www.bain.com/bainweb/home.asp](http://www.bain.com/bainweb/home.asp)

**Boston Consulting Group** - BCG's Energy practice helps companies navigate the increasingly complex business environment. BCG works with the full range of players in the industry: international energy companies, major integrated oil companies and utilities, global power developers, and emerging energy traders and merchants.

[www.bcg.com](http://www.bcg.com)

**Booz and Company** - Booz Allen has worked with an array of the world's leading energy companies in every category of the business—upstream oil and gas; downstream refining petrochemicals, trading, distribution, and retail; and gas and power, including electricity and gas distribution. Among the firm's clients are global oil companies; local and regional utilities in Europe, the United States, and Latin America; petrochemical manufacturers; financial investors; and policy makers.

[www.booz.com](http://www.booz.com)

**CRA International** - CRA provides expert economic and business consulting services on almost every aspect of the electricity industry to a wide range of clients, including industry organizations, investor-owned utilities, generators, power pools, transmission companies, distribution companies, competitive retailers, companies from other industries, regulators, and governments.

[www.crai.com](http://www.crai.com)

**Cambridge Energy Research Associates (CERA)** - CERA is a leading advisor to international energy companies, governments, financial institutions, and technology providers. CERA delivers critical knowledge and independent analysis on energy markets, geopolitics, industry trends, and strategy. CERA's expertise covers all major energy sectors--oil and refined products, natural gas, and electric power--on a global and regional basis.

[www.cera.com](http://www.cera.com)

### **Capgemini**

With more than 10,000 consultants dedicated to Energy, Utility and Chemical projects across Europe, North America and Asia Pacific, Capgemini brings industry-specific experience to address business problems. Capgemini serves the business consulting and information technology needs of more than 70% of the top 30 private and global utilities and all five of the publicly held oil and gas "super majors."

[www.capgemini.com](http://www.capgemini.com)

**Concentric Energy Advisors** - CEA offers industry-specific advisory services related to hard assets for clients throughout the energy and water industries which include corporate and asset divestitures, corporate and asset purchases, M&A opportunity reviews and transactions, portfolio optimization reviews and transactions.

[www.ceadvisors.com](http://www.ceadvisors.com)

**Deloitte** - With more than 2,500 oil and gas professionals worldwide, Deloitte's Oil & Gas practice is focused on providing audit and enterprise risk services, tax services, consulting services and financial advisory services to companies in all segments of the oil and gas industry.

[www.deloitte.com](http://www.deloitte.com)

**McKinsey & Company** - McKinsey serves many of the world's most important oil companies in North America, Europe, Latin America, the Middle East, and Asia. McKinsey's Electric Power & Natural Gas Practice serves incumbents and new entrants in this rapidly expanding and liberalized sector. McKinsey helps clients deal with issues related to organization, including restructuring, skill-building, and top team management; operations, including capital investment, cost reductions, performance improvement, and networks and logistics; and strategy, including mission, sales, economics, and procurement.

[www.mckinsey.com](http://www.mckinsey.com)

**PFC Energy** - PFC Energy has been an advisor to energy companies and governments across the globe for over twenty years, with offices in Washington, Paris, Houston, Bahrain, Lausanne, Kuala Lumpur and Buenos Aires. PFC provides in-depth analysis and forward-looking scenarios which provide the foundation for strategy development, investment evaluation and commercial decisions at the global and regional level. Its areas of expertise include: Market Dynamics, Geopolitics, Economics & Country Risk, Integrated Strategies, Upstream Oil & Gas, Mid- & Downstream Gas, Downstream Oil, Service Sector Strategies and Complex Networks.

[www.pfcenergy.com](http://www.pfcenergy.com)

**Roland Berger Strategy Consultants** - Roland Berger Strategy Consultants is a privately-owned global strategy consulting firm with 31 offices in 22 countries. The consultancy has nearly 1,700 employees, with more than 130 partners. The company's industry areas include automotive; chemicals and oil; consumer goods and retail; engineered products and high tech; financial services; telecommunications, IT and media; pharmaceuticals and health care; public services; transportation; and utilities.

[www.rolandberger.com](http://www.rolandberger.com)